



BERENDSEN
FLUID POWER

Corporate Profile



CALL 1800 660 249

✉ info@berendsen.com.au

About Berendsen Fluid Power

Welcome to Berendsen Fluid Power, Australia's largest locally owned hydraulic service provider. With a focus on quality, Berendsen combines intimate knowledge and experience with state of the art technology, unmatched facilities, and a nationwide presence, to deliver the most comprehensive suite of hydraulic products and services money can buy. In today's challenging industrial environment, providing high quality products from trusted brands is not enough. We compliment this with instantaneous back up in the form of expert technical assistance, repair and maintenance facilities, design, manufacturing, project management and installation capabilities, and much more. These are our values, and this is what you can expect from a pioneer at the cutting edge of hydraulic engineering.

Berendsen is very proud of its longstanding association with another household name in the fluid power industry, Eaton Corporation. Berendsen is well-known as the largest Australian distributor of Eaton products and systems; and with famous brands such as Char-Lynn, Vickers and Eaton behind us, our partnership has kept the wheels of Australian industry in motion for decades.

We also stock and distribute a broad spectrum of premium brands with which we have long-standing relationships. Respected brands such as Hydraforce, Oil Control, MP Filtri, Salami, Nordon, PowerTeam, Olaer, Ausco, Salami and more look to us to keep their brands running strong in the marketplace.



Company History

Berendsen was created in 1993 through the acquisition of a number of Australian hydraulic businesses; its mission being to efficiently distribute Eaton branded products as well as complimentary product lines to all industries. The company continued to trade in this form until the turn of the century when new ownership saw the formulation of a revolutionary new vision for the company.

Whilst competent distribution remained key to the business, Berendsen's new management recognised the importance of providing holistic solutions to a diverse customer base through the delivery of value-added services. Investment in resources, infrastructure, systems and quality assurance processes saw the company transformed into Australia's largest provider of high quality hydraulic services, in addition to its status as a leading distributor of hydraulic products. Today Berendsen operates in nine sales and service centres throughout the country, with ongoing involvement in fluid power applications across a wide range of industries including Mining, Agricultural, Marine, Transport, Construction, Manufacturing, Industrial, Automotive, Earthmoving and Mobile Equipment industries.

Vision and Mission

Our affirmed vision is to be acknowledged throughout Australia as the first choice provider of hydraulic products, services and solutions.

We are passionate about:

- ✔ Offering the widest range of superior quality products and services
- ✔ Providing service beyond our customers' expectations
- ✔ Providing only competent advice and execution
- ✔ Innovation through new product designs, applications and service delivery
- ✔ Empowering people

We will deliver sustainable returns for our shareholders by:

- ✔ Employing only the best people, products and materials
- ✔ Continuously monitoring the needs of our customers
- ✔ Innovating in terms of products and service delivery
- ✔ Instilling Berendsen's core values in all our people; supporting them, empowering them, challenging them, and rewarding them for exceeding expectations

PRODUCT RANGE

Berendsen Fluid Power's commitment to quality is evident in the hydraulic products we distribute, which represent Australia's most comprehensive range of leading edge fluid power products, brands and technologies.



Motors



Pumps



Valves



Hydrostatic Transmissions



Power Steering



Cylinders



Filters



Gearboxes



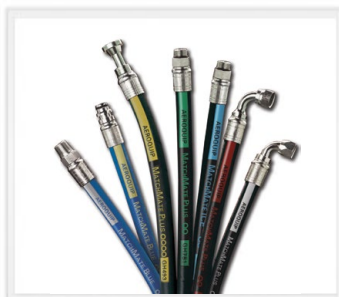
Hydraulic Accessories



Specialised Tools & Equipment



Power Units



Hose & Fittings



Manifolds



Brakes



Instrumentation & Gauges



Accumulators

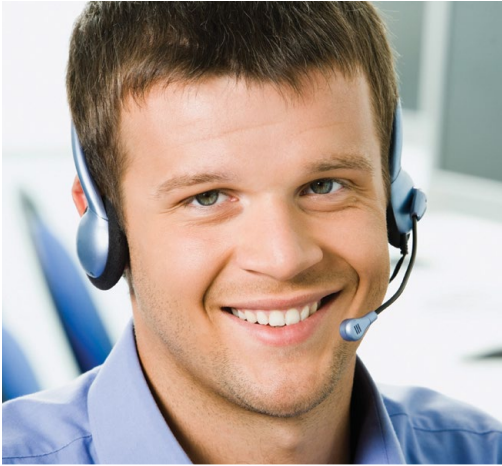
Our product range includes hydraulic Motors, Pumps, Cylinders, Valves, Brakes, Accessories, Power Steering, Power Units, Manifolds, Filters, Accumulators, Gear Boxes and Hose and Fittings.

As a leading hydraulics supplier, we distribute a large number of world renowned hydraulic brands including Eaton, Vickers, Char-Lynn, Nordon Cylinders, Fairfield, Salami, Olaer, Oil Control, THW, MP Filtri, Parker, Manuli, Ausco, SAI, Aeroquip, Duffield and SPX Power Team. We can supply hydraulic products and components from all major manufacturers at very competitive prices.

Local availability and our nationwide branch network ensure the fastest, most cost-effective delivery possible.

Visit our website at www.berendsen.com.au to view our range of products or to request a catalogue.

SERVICES



Customer Service

Whether in need of expert advice as to which component is best suited to your application, or alternatively, if you simply wish to place an order for any number of our quality products, you will receive immediate service either at your local branch or via our National Customer Service Centre (NCSC). Regular training ensures that the knowledge of our staff is relevant and up to date with the latest technologies available from our diverse range of products.

We realise the importance of providing the right advice the first time. If we are unable to assist you immediately, our consultant will be sure to follow up your enquiry quickly if more intricate technical investigations are required from our Engineering department.

The NCSC team is our "Centre of Excellence". We pride ourselves on delivering:

- ✓ Exceptional Customer Service
- ✓ Prompt Technical Support
- ✓ Efficient Order Processing
- ✓ Friendly Staff
- ✓ Fast Responses to P&A Enquiries

The NCSC team can be contacted on **1300 798 504**.



Cylinder Repair and Testing Service

In today's competitive marketplace, control of machine uptime is critical. That's why Berendsen's customers demand cylinder rebuilds that perform and last. Our technical know-how, comprehensive workshop facilities, stringent quality assurance measures and national coverage set Berendsen apart as Australia's leading provider of cylinder repair services. Expect superior life and performance from our rebuilt cylinders, first rate service from our staff, plus the peace of mind that comes with our comprehensive repair warranty.

- ✓ Cylinder Stripping and Assessment
- ✓ Cylinder Design Enhancement
- ✓ Milling and Turning
- ✓ Barrel Honing and Reclamation
- ✓ Welding
- ✓ Chroming
- ✓ Assembly, Paint and Testing



Component Repair and Testing Service

We have the capacity to repair a wide range of hydraulic components including:

- ✓ Piston, Vane and Gear Pumps
- ✓ Low Speed Torque Motors
- ✓ High Speed Motors
- ✓ Transmissions
- ✓ Industrial Valves
- ✓ Mobile Valves
- ✓ Planetary Gearboxes

Accurate diagnosis of component failure and appropriate repair is only achieved through years of experience. All repairs are carried out by qualified and experienced artisans, and each repair comes with Berendsen's comprehensive warranty.

Each component repair follows strict work procedures that are based on this hard-earned experience, ensuring that the component is returned to maximum efficiency.

Every repaired product is assessed in our testing facilities according to manufacturer's specifications. Test certificates are issued for every component tested, affording you the peace of mind that comes with knowing that your equipment has passed Berendsen's strictest performance standards.



Field Service and Proactive Maintenance

We identify that unscheduled shutdowns as a result of system failure are a point of concern for any production-orientated business. Therefore the concept of the field service van was devised, to perform as a hydraulic ambulance, travelling to you at a moments notice to get your system up and running again in the shortest time possible. Our field service vans are fitted with the tools, spares and equipment necessary to perform the following functions:

- ✓ Troubleshooting and Diagnostics
- ✓ On-site Emergency Repairs
- ✓ Component Extractions, Installations and Commissioning
- ✓ System Flushing and Dehydration
- ✓ Oil Change-Out
- ✓ Hose and Pipe Assembly and Installation

Whilst our field service department offers an immediate response to your breakdown requirements, we also offer a comprehensive proactive maintenance service that ensures unscheduled stoppages at your plant are kept to an absolute minimum. Our technicians are amongst the most experienced and technically proficient in the industry. Engaging our field service department to execute your scheduled maintenance gives you access to in-depth hydraulic expertise when and where you need it, at a fraction of the cost of an in-house resource.

- ✓ Plant and Equipment Inspection and Reporting
- ✓ On-site Flow, Pressure and Efficiency Testing
- ✓ Oil Sampling
- ✓ System Flushing
- ✓ Oil Change-Out
- ✓ Filter Service
- ✓ Seal Service
- ✓ Equipment Upgrades



Engineering, Design, and Project Management

Technology and techniques have moved past the simple pump and cylinder stage, and we are now seeing systems integrated through the use of smart technologies, which are stretching the boundaries of traditional hydraulic design.

Our Engineering and Design department with their solutions driven approach is one of the most accomplished in Australia. Our team of qualified engineers, whose combined experience runs into the decades, has assembled an impressive portfolio of success stories over the years involving some revolutionary projects.

The process begins with the scope of the project being accurately defined through extensive consultation with the client. Thereafter, the appropriate solution is devised by drawing on the collective expertise of the engineering team.

Each solution is unique and developed to exact specifications using a combination of design software, engineering calculation and application experience. Whether your requirement is to obtain a conforming tender from a reputable source for a large project, or simply to obtain expert advice on how to extract maximum performance from your hydraulic system, enlisting our engineering and design department could give you the competitive edge.

- ✓ Turnkey Projects
- ✓ Circuit Design
- ✓ Power Unit Design
- ✓ System Upgrades
- ✓ Refurbishment and Modifications
- ✓ Consultancy
- ✓ Project Management



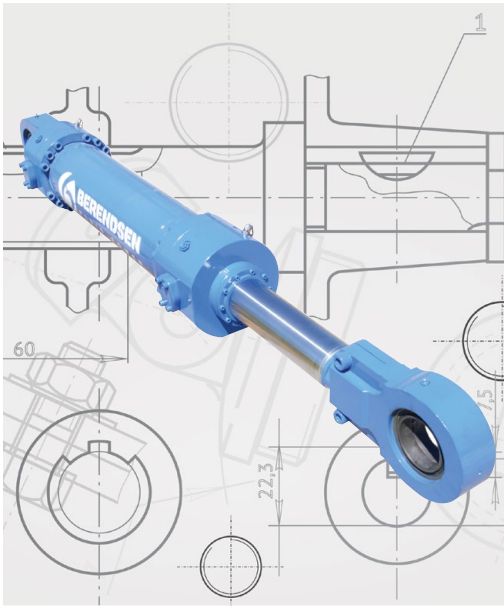
Hose Service

Any component failure will cause machine downtime, and the most common cause of downtime in hydraulic systems is hose failure. Hose failure has also been identified as the cause of several serious workplace injuries. In recognition of this, Berendsen has developed a hose service program designed to minimize the occurrence of hose failures for our customers.

Regular inspection, competent assembly, testing and tagging combine to reduce the risk of hose failure in your plant and on your equipment. And as an authorised distributor of Eaton Fluid Conveyance Products, our customers have access to the full range of genuine, high quality Aeroquip fluid conveyance products.

Unlike some hose van operators, Berendsen's technicians are not only trained to competently assemble and install hoses, but are also qualified hydraulic field service technicians. Not only can we replace your damaged hose, we can also identify and solve the underlying issues in your system and keep your equipment operating at peak performance levels. It is this holistic offering that sets Berendsen's hose service apart from the rest.

Our Hose Service offering is available exclusively to Berendsen customers. Contact your local Berendsen branch today to establish your account and unlock your competitive advantage.



Cylinder Design and Manufacture

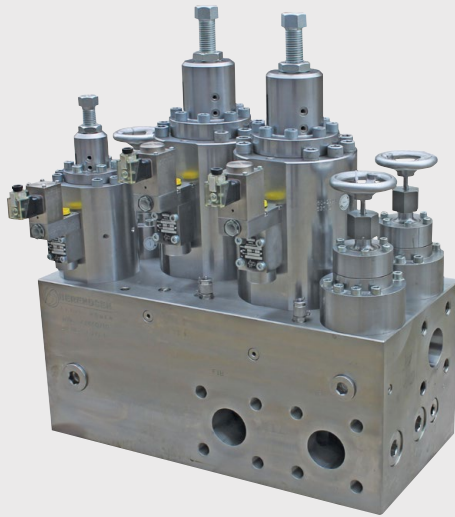
Another area in which Berendsen has carved out a name in Australian industry is in the design and manufacture of first-rate hydraulic cylinders. Berendsen has built this reputation cylinder by cylinder for decades, creating hydraulic masterpieces upon which the industry is built. All cylinders are designed and produced from start to finish by Berendsen's ISO accredited Cylinder Design and Manufacturing Facility in Newcastle. Starting with computer assisted design and advanced 3D modeling, and progressing right up to machining, welding, assembly, paint and testing, our experienced and highly qualified artisans and CNC operators make use of the highest quality materials to produce what we believe to be the most durable cylinders available.

Berendsen's exposure to a wide variety of industries has allowed us to develop a comprehensive range including:

- ✓ Medium Duty Roundline Cylinders (MDR)
- ✓ Heavy Duty Roundline Cylinders (HDR)
- ✓ AM1 Mill Cylinders
- ✓ Two Stage Load Hold Cylinders
- ✓ Telescopic Cylinders
- ✓ Custom Design Cylinders

What sets Berendsen apart is our high-spec manufacturing capabilities. The use of CNC turning and machining centres facilitates the repeatability, accuracy and speed needed to produce high quality components cost effectively. Our in-house honing facilities are equipped to precision hone and polish bores in excess of 500mm Ø to a micro finish, whilst welds are carried out in accordance with Australian standard AS4041 and are subjected to post weld ultrasonic examination. The entire manufacturing facility operates under our Quality Management System to AS/NZS ISO 9001:2008 to which we are certified by Standards Australia.

For more detailed information about our range of manufactured cylinders please request a catalogue from your local Berendsen branch.



Manifold Manufacture

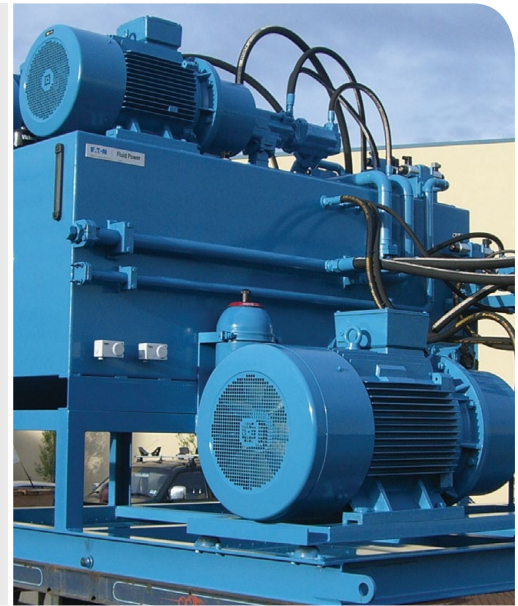
Berendsen manufacture and supply manifolds from materials including steel, aluminium and stainless steel.

World class CAD Manifold Design software and the latest technologies applied in our manufacturing process make Berendsen Fluid Power the first choice supplier of custom and standard manifolds.

We have a dedicated quality department to ensure high standards are continuously maintained.

- ✓ Fully equipped CNC Workshop offering a wide range of capabilities to meet all your needs.
- ✓ Innovative machining practices ensure we are always producing a quality product in a highly efficient manner, providing the customer with value for money.
- ✓ Our highly skilled tradesmen and full time quality department ensure our high standards are always maintained and the customer's expectations are always met.
- ✓ Our continual investment in specialised tooling, jiggging, manufacturing software and machinery ensures we maintain our position as a leading supplier of hydraulic manifolds.

Our team of expert design and sales staff are here to assist you with your enquiries no matter how large or small. Our aim is to ensure you get the right result first time!



Power Unit Design and Manufacture

We are pleased to be able to offer our customers the benefits of our power unit manufacturing facility in Newcastle, where we design and manufacture standard and customised hydraulic power units and lubrication systems with capacities of up to 15000 litres. Our experience, designers, fabricators and fitters are able to produce compact hydraulic masterpieces that are designed with durability, practicality, serviceability and aesthetics in mind.

For decades our facility has produced power units to suit a wide variety of applications across a diverse range of industries. Each power unit is manufactured in accordance with our ISO 9001 accredited works procedures that are based on this hard-earned experience. Every unit is assessed in our testing facilities according to design specifications, and a test certificate is issued with each build, affording you the peace of mind that comes with knowing that your new power unit has passed Berendsen's strictest quality standards.

Brands Distributed



Locations



Head Office

31 Powers Road, Seven Hills NSW 2147
Phone: (02) 9838 5800 Fax: (02) 9838 5815

Adelaide

10 Tikalara Street, Regency Park, SA 5010
Phone: (08) 8346 4781 Fax: (08) 8346 4351

Brisbane

20 Bernoulli Street, Richlands QLD 4077
Phone: (07) 3375 7000 Fax: (07) 3375 7233

Bundaberg

29 Steptoe Street, Bundaberg, QLD 4670
Phone: (07) 4152 7611 Fax: (07) 4153 1270

Mackay

229 Boundary Rd East, Mackay, QLD 4740
Phone: (07) 4952 5200 Fax: (07) 4952 5399

Melbourne

7 London Drive, Bayswater, VIC 3153
Phone: (03) 9763 3600 Fax: (03) 9763 3700

Newcastle

10-18 Carbine Close, Wallsend, NSW 2287
Phone: (02) 4955 0660 Fax: (02) 4955 5580

Perth

Unit 2, 33 Colquhoun Road, Perth Airport, WA 6105
Phone: (08) 9353 1066 Fax: (08) 9353 1116

Sydney

1-4 Denoci Close, Wetherill Park, NSW 2164
Phone: (02) 9765 8888 Fax: (02) 9765 8800

Wollongong

6-8 Brady Street, Berkeley, NSW 2506
Phone: (02) 4299 7333 Fax: (02) 4271 3344



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